



NATCCO
Network

COOPERATIVES UNDER THE NEW NORMAL

SYLVIA OKINLAY-PARAGUYA
Chief Executive Officer





PHIL. ENTERPRISES and COOPERATIVES

PHILIPPINE ENTERPRISES					PHILIPPINE COOPERATIVES		
CATEGORY	CLASSIFICATION BY EMPLOYMENT	CLASSIFICATION BY ASSETS (PHP)**	NUMBER **	EMPLOYMENT GENERATED **	COOPS BY ASSET	EMPLOYMENT (Thousands)	MEMBERS Millions
MICRO	1-9	<3M	887,272	2,610,221	5,708	186.2	0.5
SMALL	10-99	3M- 15M	106,175	2,445,111	2,911	111.3	0.8
MEDIUM	100-199	15M-100M	4,895	658,930	1,934	93.1	1.8
LARGE	≥200	>100M	4,769	3,328,801	585	190.1	7.6
TOTAL			1,003,111	9,043,063	11,138	580.8T	10.7M

Sources:DTI website: 2018 MSME Statistics
Cooperative Development Authority website

Data is the KEY!!!



NATCCO
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Banking Loan Portfolio for MSMEs As of March 2020

	Target	Actual	Variance
Total for Compliance	782B	540 B	242B
Micro and small	626	213B	413B
Medium	156	327	-171

Source: RCBC Economist Presentation, May 5

HOW MUCH IS THE LOAN PORTFOLIO OF COOPERATIVES FOR MSMEs?

TOTAL ASSETS OF COOPERATIVES 430B
LOAN PORTFOLIO IS 63% OF TOTAL ASSETS*
TOTAL LOAN PORTFOLIO IS 271 BILLIONS

ASSUME: 50% FOR MSMEs?

135 BILLIONS

*Based on NATCCO DATA

Data is the KEY!!!



Okinlay Mai updated the group cover photo.

★ Admin · April 10 at 8:33 PM



HOW COMMUNITIES AND MSMES RESPONDED?



Sylvia Okinlay-Paraguya

👤 Founding Member · April 11 at 6:52 PM



Fresh turmeric for sale. 100 ang kilo. PM for orders.



PHP100 ·

Fresh turmeric



Add your listing to Marketplace to reach more buyers near you.

List in More Places



Okinlay Mai, Paul Richard and 6 others

15 Comments

PM is the KEY!



RANGE OF SERVICES (Primary Cooperatives)

**PRE-
MEMBERSHIP
EDUCATION**

**SAVINGS &
CREDIT**
+Payments
+Remittance
s
+Insurance

**AGRI
PRODUCTS
AND
SERVICES**

**FINANCIAL
LITERACY AND
ENTERPRENEURS
HIP TRAINING
OWNERSHIP
SEMINARS**

**BUSINESS
DEVELOPMENT
SERVICES
and/OR
AGRO-
ENTERPRISE
DEVELOPMENT
SERVICES**

**FINANCIAL, AGRI PRODUCTS
PLUS ADVISORY SERVICES
And **ONLINE****

PWEDE NA MAG-APPLY UG EXPRESS LOAN PINAAGI SA

Google Forms

- STEP 1** Fill out the form using the link in the description
STEP 2 Answer phone call to verify request
STEP 3 Install the TapScanner app on your phone
STEP 4 Download and sign docs using the app
STEP 5 Email the signed docs back to us

f @taranasaoic

coopmart Online Store by ADTEPCO

1



LOOK UP FOR COOPMART ONLINE STORE BY ADTEPCO PAGE ON FACEBOOK. CLICK SHOP NOW TO BROWSE ON ITEMS

2



SEND YOUR NAME, ADDRESS, PHONE NUMBER AND GROCERY LIST TO COOPMART ONLINE STORE BY ADTEPCO THRU YOUR VALID FB ACCOUNT

3



SELECT MODE OF PAYMENT - CASH ON DELIVERY (COD) OR CHARGE TO THE MEMBER'S SAVINGS

FOR PICKUP FROM THE COOPMART OR DELIVERY RIGHT AT YOUR DOORSTEP

NO LONG LINES, NO CROWDS, NO HASSLE SHOPPING EXPERIENCE!

Visit us on FB @ Coopmart Online! *Serving you with a heart*



San Dionisio Credit Cooperative
2 hrs · 0

ONLINE Pre-Membership & Financial Literacy SEMINAR

Online sessions are available at:



SCHEDULE NOW!



Tagum Cooperative
June 11 at 1:02 PM · 0

Have you been working abroad for Are you an OFW's family and excited for good ???

Tagum Coop will help you! Join us 2020-8 PM (Philippine Time), live on Official FB Pages of Tagum Cooperative. We will discuss how to establish Emergency Funds for OFWs and OFW Families.... See More

⚙️ · See original · Rate this translation



8788-0301 / 8826-1055 loc. 4
edcc:ckm2016@gmail.com

San Dionisio Credit Cooperative
June 18 at 9:46 AM · 0

Good News!

Like Page



International Day of Family Remittances

"Building Resilience in times of Crisis"

How to Build Emergency Funds for OFW's Through Tagum Cooperative

JUNE 26, 2020 (SUNDAY), 8:00PM (PHILIPPINE TIME)





PARTNERSHIPS WITH LGUs and GOVERNMENT AGENCIES





Taloy Norte MPC
Benguet



PASCOOP
La Union



G-125 Golden PMPC
Tarlac

BAYANIHAN-MUSIKAHAN-PBSP-NATCCO MICOOP

12,652 PACKS (VEGGIES, DRIED FISH, RICE) APRIL 15-JUNE 12

Group champions inclusive food supply chain during lockdown



Rizal



Quezon City



Manila

NATCCO DIGITAL SOLUTIONS



Distributed Core Banking Solution

with Loan Origination System



Cloud-based Core Banking Solution



Data Analytics



SMS Notification and Inquiry



Legal Report



Online inquiries, application and membership



Loan Extension Facility

Fund Transfer, Bills Payment,
E-load, remittance and loans



Mobile



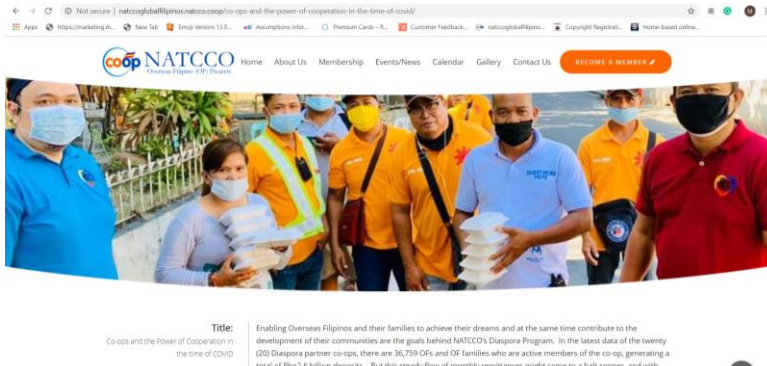
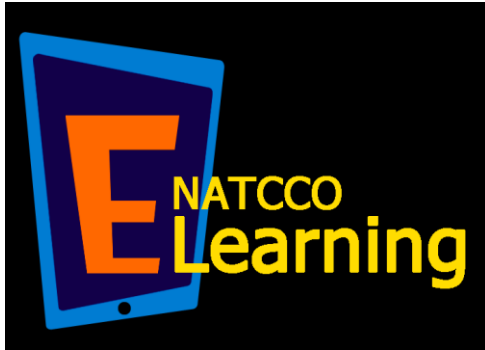
ATM



POS

ONLINE PLATFORMS

For coop leadership and management



NATCCO Network

Connecting Women Entrepreneurs to the digital economy

Expected Results

3,000 number of MSME training days conducted

320 MSMEs trained on business management and online selling

1,000 MSMEs trained on ePayments

320 MSMEs adopt ePayments in their business

Areas: Legazpi City, Cagayan de Oro City, Tagbilaran City, Iloilo City, Puerto Princesa City

AFTER ECQ

NOW IN THE NEW NORMAL

- **Digital pa more!**
- **KAYA Payment Platform connection to Instapay and PESONET**
- **Cooperation among coops: pooling of funds, LIQUIDITY FUNDS like BSP**
- **COOPS as aggregator:** Linking the member producers of the coop to the member consumers of the coop
- **Stimulus package**
- **Regulatory relief**



*It's a testing ground for humanity. Man
always rises above pestilence.
We actually improve after.
We learn a lot lot more from crises like
this.*

BACK TO THE BASICS, MARSHALL

the **COOP PRINCIPLES & VALUES**
to **OVERCOME!**

